



### A Skype for Business Online solution – Built on the Skype Operations Framework – Planned, Delivered & Operated by BCM One.

Skype for Business is the backbone for enterprise voice and video meetings in Office 365. Its fully-integrated capabilities are at the center of all productivity. Since communication and collaboration are how work gets

done, enterprises can consolidate all their conferencing and calling needs in one solution, to minimize cost and complexity, while driving up efficiency.

BCM One's Enterprise Collaboration with Skype Voice is a customized bundle solution for Skype for Business offering three different package levels to move your business to the cloud with Skype for Business Online, SharePoint Online and OneDrive for Business. Our Enterprise Collaboration with Skype Voice bundle brings together audio, video and web conferencing into a single platform, leveraging PSTN Conferencing for fully-integrated meetings. The solution enables Cloud PBX calling features to replace or enhance existing phone system environments. Skype for Business Cloud PBX is the solution to centralize remote locations, new branch offices or migrate off legacy, on-premises technology.

### Enterprise Collaboration with Skype Voice

Enterprise Voice Powered by Office 365 & Skype for Business  
Includes Domestic PSTN Calling Plan

BASE PACKAGE	GOLD PACKAGE	PLATINUM PACKAGE	OPTIONAL ADD-ONS
<b>Premium Office 365 – E5 License with SfB Voice</b> <ul style="list-style-type: none"> <li>IT Admin Support</li> <li>End User Self Service Training Videos</li> <li>Email Migration Services</li> <li>Managed Network/Voice Assessment</li> <li>Managed Port and Transition of Voice Services</li> <li>Managed Telephony</li> </ul>	<ul style="list-style-type: none"> <li>End User O365 Support</li> <li>Adoption Tracking</li> <li>OneDrive Onboarding</li> <li>SharePoint Activation</li> </ul>	<ul style="list-style-type: none"> <li>End User Full Support</li> <li>Strategic Planning Sessions</li> <li>Managed Adoption</li> <li>OneDrive Migration</li> <li>SharePoint Jump Start</li> </ul>	<ul style="list-style-type: none"> <li>Hardware Sales</li> <li>Security/Encryption</li> <li>Backup/Continuity</li> <li>Archiving</li> <li>Compliance</li> <li>Mobility</li> <li>Managed Desktop</li> </ul>

### Microsoft Partner



Gold Cloud Productivity  
Gold Cloud Platform  
Silver Messaging  
Silver Enterprise Mobility Management  
Silver Small and Midmarket Cloud Solutions

### Microsoft Partner Differentiation

- BCM One has a dedicated Microsoft Cloud Practice Team
- 25 years of experience in voice technology and over 7 years of Microsoft Cloud Success
- BCM One has deployed and migrated over 500 companies to the Microsoft Office 365 platform; includes hundreds of thousands seats/users to date
- Proven system integration experience
- Hybrid technology experience
- In-house, 24/7 NOC Support

### Skype Voice Differentiation

- Structured framework for deploying Skype for Business
- Customizable Admin Support, End user Support, End user Training and Strategic Adoption Planning to meet unique organizational needs
- Microsoft identified BCM One as a partner they want to invest in
- Partners in the Skype Operations Framework PDU globally and in the U.S.
- Additional resources and programs offered to BCM One as a PDU partner

CONTACT  
BCM ONE TODAY!

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