



Technology invoices aren't like other bills. Technology solutions, and their billing terms, are often complex. Validating that you received the product/service invoiced can be difficult, especially for accounting personnel who may not have deep technical knowledge.

Technology expense management (TEM) solutions can help by automating parts of the process, such as invoice data parsing, invoice verification, expense allocation, and transfer of invoices into accounting systems. And while this is useful, it simply streamlines the process and highlights problems that need to be addressed. Today, there's a more powerful option, one that doesn't just manage technology expenses, but goes further to optimize them.

BCM One has helped clients realize **savings of up to 20%** of their annual technology spend within the first year.

Meet Sophia, a first-of-its-kind managed technology expense optimization tool available exclusively from BCM One. Sophia provides the capabilities of a traditional TEM tool, plus additional functionality to help you resolve—not just identify—problems and find opportunities to lower your technology costs.

Sophia was built from the ground up by a seasoned team of technology, data, and forensic accounting specialists to not just identify technology billing problems but to solve them and increase the return on your overall technology investment.

## Get More From Your Technology Spend

Sophia streamlines billing and contract management workflows across the board. This helps you pay your bills on time and with confidence. But Sophia offers so much more. By centralizing data—including service specifications, cost components, commitment terms, and contract copies—Sophia can help you:

- Uncover and reset outdated, off-market, or obsolete pricing
- Consolidate contracts or migrate to more competitive suppliers
- Identify stranded, duplicate, or unneeded services so budget dollars can be redirected to current projects
- Make better decisions about your technology dollars and allocate costs to areas actually using the services
- Leverage BCM One's direct pricing visibility into 55+ technology suppliers and 5,000+ clients to get the best technology available at the most competitive rates and on the most attractive terms

We guarantee you'll save more money on technology bills than you spend on Sophia, or we'll refund the difference. What do you have to lose? Contact us today to learn more. Let's start optimizing your technology spend together.



## Sophia™ Tool Outperforms Competitors With:

- **Dynamic inventory management** that keeps your inventory of technology services up to date enterprise-wide
- **Service-level invoice auditing** that automatically runs dozens of detailed checks to identify billing issues before you review an invoice
- **Embedded exception resolution tools** so you can research and fix billing issues with just a few clicks
- **Multi-level invoice allocation** so you can flexibly assign technology costs to business groups using the services
- **Proactive contracts management** to notify you when contract milestones requiring action are approaching
- **Custom workflow integration** so our tool fits perfectly within your existing systems and processes

**Contact BCM One TODAY!**

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