



Are you still running copper technologies including POTS, Ethernet over Copper and DSL? Are you comfortable using them and hesitate to switch to next generation technologies?

We get it. But as your technology advisor, you should prepare to make a change.

You'll secure business continuity for your organization, ensure cost efficiency and empower your workforce with modern collaborative solutions. You may think the more traditional solutions are less expensive, but as these technologies are becoming outdated, they are costing more money to keep and take much longer to fix. National carriers don't support legacy solutions as a priority anymore, which can drag your business down for weeks or months.

BCM One would like to introduce you to more innovative technologies that can save you money over time, provide more efficiencies and productivity for your workforce.

Alternative Solutions Include:

- **InPacket** - This is BCM One's own hosted PBX product running on the Pantera platform. It's offered as an alternative to POTS for customers looking to replace their existing phone line system. InPacket doesn't just replace the phone lines, it replaces the entire phone system. This is the ideal solution for organizations who still have POTS lines feeding an older phone system.
- **AVPL** - This is our analog VoIP program, for customers who want to replace their existing phone line but keep their phone system. It rides over IP-based services. You have your own Internet connections and BCM One installs a device that connects your VoIP to the Internet providing analog lines.
- **Broadband and Fiber** - BCM One has broadband and fiber replacements available for DSL and Ethernet over copper. We can help you to find out where these solutions make sense and what other complementary solutions can help your organization.
- **Skype for Business** - Part of the Microsoft Office 365 platform, Skype for Business is a unified communications system that allows you to collaborate through voice, video, IM, and conference with anyone, anywhere and on any device.

Benefits of Switching to Next Generation Technologies:

- **Continuity** - Ensure continuity for your business. Less issues with possible outages. If there is an issue, time to repair is quicker.
- **Scalability** - Modern technologies supporting your communications infrastructure are easily integrated with new systems you may integrate in the near future.
- **Cost** - More cost efficient over time.
- **Collaboration** - New hosted technologies empower collaboration amongst your work force, partners and customers with mobile features.
- **Efficiency** - More efficiencies with a modern solution.

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