



Intelligent Cloud. The Wisdom of Knowing.

Empower yourself to understand cloud usage across your organization. BCM One has taken our Sophia Technology Expense Optimization tool into the cloud, offering you Sophia Intelligent Cloud. This managed cloud offering helps you understand cloud expenses and utilization. Our solution supports Microsoft Azure and AWS.

Focused On What Matters Most. Default vendor reports are based on one size fits all. Sophia Intelligent Cloud breaks the limitations of cookie cutter reports by allowing you to customize reports into a format that fits your business needs.

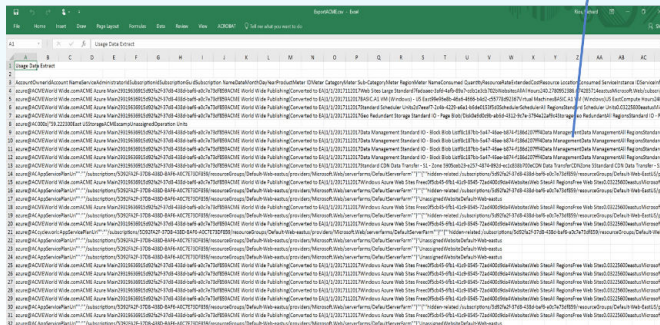
Certified Accountants and Managers. Most cloud vendor portals will allow detailed downloads of raw usage data. Making sense of unstructured data takes industry respected experts an unforeseen amount of time who bring decades of experience. BCM One will be with you, by your side, to help you understand your cloud spend and make recommendations on how you can leverage the cloud to grow your business.

The Power to Change. When using BCM One Intelligent Cloud, you have access to both engineers and architects with the certifications, experience and know how to implement optimized cloud solutions that trims waist and increases performance.

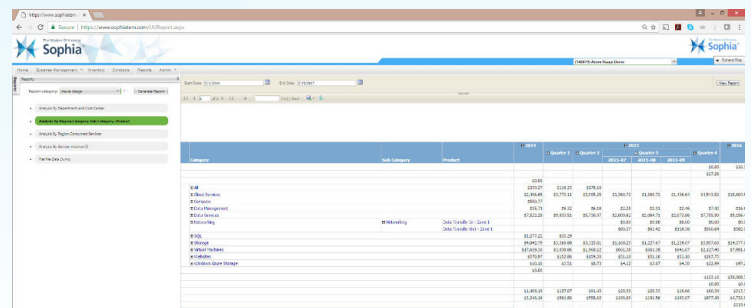
Do you struggle with the following regarding your cloud solutions?

- 🔴 Invoices that do not offer insight as to where the expense is coming from.
- 🔴 Surprise bills when you exceed 150% of your EA commitment.
- 🔴 Little or no support from your cloud vendor to understand your bill and cloud usage.
- 🔴 Data usage downloads that require hours of manual manipulating to understand your invoices.

Usage data poorly formatted, uses Microsoft referenced ID's rather than recognizable names, only shows a point in time



Bill from Microsoft



Category	Cost	Provider
Cloud Storage	\$1,000.00	AWS
Cloud Compute	\$2,500.00	Azure
Cloud Network	\$1,500.00	Azure
Cloud Security	\$3,000.00	Azure
Cloud Management	\$2,000.00	Azure
Cloud Support	\$1,000.00	Azure
Cloud Backup	\$1,500.00	Azure
Cloud Migration	\$2,500.00	Azure
Cloud Consulting	\$3,500.00	Azure
Cloud Training	\$1,000.00	Azure
Cloud Integration	\$2,000.00	Azure
Cloud Optimization	\$1,500.00	Azure
Cloud Security Audit	\$2,500.00	Azure
Cloud Compliance	\$1,500.00	Azure
Cloud Governance	\$2,000.00	Azure
Cloud Architecture	\$3,000.00	Azure
Cloud DevOps	\$1,500.00	Azure
Cloud Testing	\$1,000.00	Azure
Cloud Deployment	\$1,500.00	Azure
Cloud Monitoring	\$1,000.00	Azure
Cloud Logging	\$1,000.00	Azure
Cloud Alerting	\$1,000.00	Azure
Cloud Automation	\$1,000.00	Azure
Cloud Backup	\$1,000.00	Azure
Cloud Recovery	\$1,000.00	Azure
Cloud Archiving	\$1,000.00	Azure
Cloud Retention	\$1,000.00	Azure
Cloud Purging	\$1,000.00	Azure
Cloud Migration	\$1,000.00	Azure
Cloud Integration	\$1,000.00	Azure
Cloud Optimization	\$1,000.00	Azure
Cloud Security Audit	\$1,000.00	Azure
Cloud Compliance	\$1,000.00	Azure
Cloud Governance	\$1,000.00	Azure
Cloud Architecture	\$1,000.00	Azure
Cloud DevOps	\$1,000.00	Azure
Cloud Testing	\$1,000.00	Azure
Cloud Deployment	\$1,000.00	Azure
Cloud Monitoring	\$1,000.00	Azure
Cloud Logging	\$1,000.00	Azure
Cloud Alerting	\$1,000.00	Azure
Cloud Automation	\$1,000.00	Azure
Cloud Backup	\$1,000.00	Azure
Cloud Recovery	\$1,000.00	Azure
Cloud Archiving	\$1,000.00	Azure
Cloud Retention	\$1,000.00	Azure
Cloud Purging	\$1,000.00	Azure

Simplified View from BCM One



Benefits of Sophia™ Intelligent Cloud:

- 🔴 Custom reports built around your business needs.
- 🔴 Consumption is updated nightly so you always know what your spending with regards to your cloud solutions.
- 🔴 Certified engineers clearly explain each line of your bill.
- 🔴 Usage data is broken down into easily sorted categories, business units, or projects.